

**Craig E. Paylor**  
**Executive Vice President and President, Access Equipment**

Craig E. Paylor is the Executive Vice President and President of Access Equipment. He joined the Company in December 2006 when JLG Industries was acquired by Oshkosh and was appointed to the role of President of JLG in May 2007.

Prior to his appointment as division president, Paylor had most recently served as Senior Vice President of Marketing for JLG and held global responsibility for business development, sales, marketing, customer support and aftermarket sales and service. Paylor joined JLG in 1978 as a District Manager of sales, and early in his career, held a variety of positions focused on sales and business development including Regional Manager, Director of National Accounts and Director of International Accounts. Paylor was appointed an officer of JLG in 1996 and the Senior Vice President of Sales and Market Development in 1999. In 2001, Paylor's role was expanded to Senior Vice President of Sales, Marketing and Customer Assurance, primarily focused on North America.

Paylor was instrumental in the development and growth of JLG's lifecycle business model, launching the Equipment Services division now known as JLG ServicePlus®, which focuses on machine refurbishment and reconditioning. Subsequent to successfully establishing and serving as general manager for the Equipment Services division, Paylor held a series of executive sales management positions including Director of North America Sales and Vice President of Sales, culminating with his role as Senior Vice President of Marketing. During his 25-year tenure at JLG, he has played a key role in supporting the company's growth from a \$40 million privately held company to a publicly traded global corporation with sales approaching \$3 billion prior to acquisition.

Paylor holds a bachelor's degree in communications from Penn State University and a master's degree from Harvard Business School.